

# Mortgage Market Analysis Reports

## Profile

Boxwood's **Mortgage Market Analysis Reports** provide lenders with strategic insights and analysis about the small-balance commercial (SBC) market. The reports, based on a comprehensive national database of loan transactions and property sales, are the *definitive* source of local, regional and national originations activity, loan attributes and trends in the SBC space. In these reports you'll find:

- Total originations, by purchase versus refinance loans.
- Mortgage volume breakouts by property type.
- Interest rate type (fixed and variable), LTVs and average maturities.
- The size of local and regional mortgage markets and top-ranking counties.
- Who the top lenders are, their total volume and average loan size.
- And more.

Boxwood's mortgage analysis reports help you grow your business and track your performance, by answering critical questions about the SBC landscape:

- ✓ **How large are these markets?**
- ✓ **Which are the most attractive markets, or which offer the best potential for growth?**
- ✓ **Where does my firm rank among the top lenders?**
- ✓ **Is my firm's market share increasing over time?**
- ✓ **How are loan terms changing in the market?**

Boxwood's reports uncover the answers. Lenders can purchase standardized reports covering up to 50+ metro areas either on a one-time basis or by subscription including quarterly updates. Boxwood also performs *customized research* for lenders investigating different types of borrowers, various loan sizes, prepayment activity, secondary property types, interest rates and more.

Boxwood Means, Inc. is a real estate research and consulting firm and the foremost research authority on the small-balance commercial market. In addition to its mortgage research, Boxwood furnishes clients with consulting services involving survey research, portfolio risk assessment, investment analytics and independent AVM testing.



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